

R. ALEXANDER ACOSTA Secretary of Labor,
United States Department of Labor,

Plaintiff,

vs.

WELLFLEET COMMUNICATIONS, LLC, *et al.*,

Defendants.

ORDER

BACKGROUND

Plaintiff has brought this action “to secure unpaid wages and damages for employees who worked daily shifts at a Las Vegas calling center, working the phones for a group of interrelated Las Vegas telemarketing companies, but who were not paid minimum wage for the hours they worked.” *First Amended Complaint* (ECF No. 44), pg. 2:4–6. Plaintiff alleges that Defendants operated telemarketing companies that sold long distance telephone products for telephone companies such as AT&T, Verizon and Birch Communications. *Id.* at pg. 3, ¶ 4. Defendants engaged individuals to sell their long distance telephone products. Defendants called these individuals “Direct Sellers” and

1 classified them as independent contractors. Defendants and the workers entered into written contracts,
2 entitled “Independent Contractor Agreement for Direct Seller,” which stated that the workers were
3 independent contractors, not employees, and that Defendants would not withhold any federal, state, or
4 other taxes, including income tax, social security tax, FICA, Medicaid and unemployment tax, and that
5 the workers would not be eligible for unemployment benefits. *See Defendants’ Motion to Dismiss or*
6 *Alternatively Motion for Summary Judgment* (ECF No. 64), pgs 4–6.¹

7 Defendants argue that their treatment of the workers as independent contractors complied with 26
8 U.S.C. § 3508(a) which states that “[f]or purposes of this title, in the case of services performed as a
9 qualified real estate agent or as a direct seller – (1) the individual performing such services shall not be
10 treated as an employee, and (2) the person for whom such services are performed shall not be treated as
11 an employer.” The statute defines a “direct seller” as a person who is engaged in the trade or business of
12 selling (or soliciting the sale of) consumer products in the home or otherwise than in a permanent retail
13 establishment; substantially all of the remuneration for the performance of the services is directly related
14 to sales or other output, rather than the number of hours worked; and the services are performed pursuant
15 to a written contract between such person and the person for whom the services are performed, and
16 which provides that the person will not be treated as an employee with respect to such services for
17 Federal tax purposes. § 3508 (b)(2)(A), (B) and (C).

18 Defendants assert that prior to the Department of Labor’s investigation, their telemarketing
19 business was audited by the State of Nevada which approved the “Independent Contractor Agreement
20 for Direct Seller” as a legal operating document. *Id.* at pg. 2. Pursuant to the agreements, Defendants
21 paid each worker commissions based on the sales actually completed. *Id.* at pg. 6. They did not pay the
22 workers based on the number of hours worked, and consequently did not maintain records regarding the
23 actual hours worked by the workers. Defendants state that after Plaintiff commenced its investigation,
24 they complied with its demand to treat their telephone sales workers as employees. Defendants

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26 ¹ Plaintiff’s first amended complaint was filed on September 18, 2017. Defendants’ motion to dismiss or
27 for summary judgment regarding the first amended complaint is substantially the same as its motion to dismiss or
28 for summary judgment in regard to the original complaint. *See First Motion to Dismiss/Summary Judgment*
(ECF No. 5), filed on January 3, 2017. Plaintiff filed its response to the first motion on January 24, 2017. *See*
Response (ECF No. 7).

1 thereupon began keeping records regarding the employees' work hours and paid them minimum wages
2 and overtime in compliance with the FLSA. They assert that the only remaining issues in this case are
3 the amounts, if any, owed to employees who were not paid minimum wages or overtime prior to
4 Defendants complying with Plaintiff's demand.

5 One of the principal issues in this case is the applicable statute of limitations period. 29 U.S.C. §
6 255(a) provides that an action for unpaid minimum wages or overtime compensation must be
7 commenced within two years after the cause of action accrues, except that a cause of action arising out
8 of a willful violation may be commenced within three years after the cause of action accrues. Plaintiff's
9 complaint against Defendants Wellfleet Communications and Allen Roach was filed on October 7, 2016.
10 Defendants argue that they had a good faith belief that their call center workers qualified as independent
11 contractors and, therefore, they can only be liable for unpaid minimum wages or overtime that accrued
12 within two years before the filing of the complaint.

13 Plaintiff responds by noting that the FLSA contains the broadest definition of "employee" under
14 the law. *See United States v. Rosenwasser*, 323 U.S. 360, 362, 65 S.Ct. 295, 296 (1945). Courts have
15 adopted an expansive interpretation of the definitions of "employer" and "employee" under the FLSA in
16 order to effectuate its broad remedial purposes. *Real v. Driscoll Strawberry Associates, Inc.*, 603 F.2d
17 748, 754 (9th Cir. 1979). Courts apply the economic reality test which considers a number of factors to
18 distinguish employees from independent contractors. These factors include: (1) the degree of the
19 alleged employer's right to control the manner in which the work is to be performed; (2) the alleged
20 employee's opportunity for profit or loss depending upon his managerial skill; (3) the alleged
21 employee's investment in equipment or materials required for his task, or his employment of helpers; (4)
22 whether the service rendered requires a special skill; (5) the degree of permanence of the working
23 relationship; and (6) whether the service rendered is an integral part of the alleged employer's business.
24 The presence of any individual factor is not dispositive. Rather the determination of employee or
25 independent contractor status depends upon the circumstances of the whole activity. *Id.*

26 Plaintiff argues that the Internal Revenue Code provision regarding direct sellers does not apply
27 to the determination of whether an individual is an employee or independent contractor under the FLSA.
28 In *Esquivel v. Hillcoat Properties, Inc.*, 484 F.Supp.2d 582, 584 (W.D.Tex. 2007), the district court

1 rejected the application of 26 U.S.C. § 3508 in an FLSA action, stating as follows:

2 By its terms, § 3508 applies only to Title 26, the Internal Revenue Code.
3 Defendants have cited no authority whatsoever for the proposition that a
4 classification for income tax purposes has any application to the
5 determination of employee status under the FLSA. Even if this were a
6 factor to be considered, it would not supplant the five-factor fact-intensive
7 test used to determine whether, as a matter of economic reality, the
8 individuals in question are economically dependent upon the business to
9 which they render their services.

10 *See also Heidingerfeld v. Burk Brokerage, LLC*, 2010 WL 4364599, at *4 (E.D.La. Oct. 25, 2010)
11 (relying on *Esquivel* to reject application of § 3508 to determine employee status under the FLSA); and
12 *Serino v. Payday California, Inc.*, 2010 WL 1678302 (9th Cir. April 27, 2010) (unpublished) (stating
13 generally that the provisions of the Internal Revenue Code and court opinions interpreting those
14 provisions do not bear on the definition of “employer” under the FLSA).

15 In support of his argument that Defendants’ call center workers were employees and not
16 independent contractors under the economic reality test, Plaintiff makes the following factual
17 allegations: The call center workers used computers, software and other equipment provided by
18 Defendants to make calls. Defendants gave the workers a script that they were trained on and required to
19 follow, which included information on the products Defendants were selling and their prices.
20 Defendants determined the price of the products and services sold. Defendants’ managers monitored the
21 workers’ calls to ensure that they stayed within the parameters of the script. Defendants required the
22 workers to make calls from the call center and they were not allowed to make calls from home.
23 Defendants gave the workers only a brief training before they began working. Defendants determined
24 the rates they would pay the workers, which they listed on a pay scale attached to the form contracts the
25 workers were required to sign. Defendants did not deduct anything from sales commissions.
26 Defendants’ payment records showed that some workers were only paid \$3 during a week and there were
27 5,788 instances in which a call center worker received less than \$100 during a week. The call center was
28 open from 7:00 a.m. to 7:00 p.m. and Defendants established a morning shift and afternoon shift.
Workers worked regular shifts of five days-a-week, Monday through Friday, and had the option to work
on Saturday. Some workers regularly worked 10–12 hours a day and Saturdays to make more sales.
Plaintiff’s Response to First Motion to Dismiss/Summary Judgment (ECF No. 7), pgs 10–11.

1 Plaintiff argues that Defendants' violations of the FLSA were willful and, therefore the three-
2 year statute of limitations applies. Under *McLaughlin v. Richland Shoe Co.*, 486 U.S. 127, 133, 108
3 S.Ct. 1677, 1681 (1988), "[a] violation of the FLSA is willful if the employer 'either knew or showed a
4 reckless disregard for the matter of whether its conduct was prohibited by the [FLSA].'" Plaintiff argues
5 that Defendants' own evidence, namely their independent contractor agreements, demonstrate that they
6 deliberately attempted to evade their obligations under the FLSA. Plaintiff argues that Defendants failed
7 to submit admissible evidence showing that they consulted with a lawyer about the legality of treating
8 the workers as independent contractors. *Plaintiff's Response* (ECF No. 7), at pg. 24. Plaintiff also
9 argues that the statute of limitations should be equitably tolled because Defendants' wrongful conduct
10 prevented the employees from asserting their claims for payment of minimum wages and overtime.
11 Defendants did this by having the workers sign the independent contractors agreements which deceived
12 them about their employment status. *Id.* at pg. 25 (citing *Stoll v. Runyon*, 165 F.3d 1238, 1242 (9th Cir.
13 1999) and *Henchy v. City of Absecon*, 148 F.Supp.2d 435, 438-39 (D.N.J. 2001)). Plaintiff alleges that
14 Defendants have repeatedly and willfully violated the FLSA since at least October 15, 2012 and that the
15 employees are entitled to recover unpaid minimum wages and overtime pay since that date. *First*
16 *Amended Complaint* (ECF no. 44), at ¶¶ 32–34.

17 **2. Discovery Requests at Issue.**

18 On or about August 24, 2017, Plaintiff served subpoenas duces tecum on JPMorgan Chase Bank,
19 N.A. ("JPMorgan Chase") and Wells Fargo Bank, N.A. ("Wells Fargo") which called for the banks to
20 produce complete account files, including signature cards or equivalent; statements; check copies (front
21 and back); and wire and electronic transfer records for any accounts held in the name of or associated
22 with Wellfleet Communications, LLC, Lighthouse Communications, LLC, New Choice
23 Communications, LLC, Advanced Integrated Communications, LLC, JR Communications, LLC and JR
24 Marketing, LLC. The subpoenas also seek the same documents for accounts held in the name of any
25 corporation or LLC for which any of the following individuals is an agent or authorized user: Allen
26 Roach, Dawn Piazza, Ryan Roach, Ryan Lore, John Martino, Mij Courtney, Stephanie Sulusi, or
27 Stephanie Muasau. The subpoenas also seek the same documents for accounts held in the name of any
28 corporation or LLC which was or is associated with five specified street addresses. The subpoena to

1 Wells Fargo also lists specific account numbers as to which account documents were requested. In
2 addition to the foregoing account documents, the subpoenas request any and all documents reflecting
3 communications made to the banks from January 1, 2009 to the present relating to any of the accounts
4 for which records are requested. *Motion to Quash* (ECF No. 41), *Exhibits A-1* and *A-2*. Otherwise, the
5 subpoenas seek records for the “relevant time period,” which the subpoenas define as the time period
6 from October 15, 2012 to the date of production. *Id.*

7 Plaintiff also served a subpoena duces tecum on G&S Tax & Accounting Services, Inc. (“G&S
8 Tax”). The subpoena requested all documents: (1) showing any time worked by call center workers
9 during the subject time period, (2) reflecting ownership interests in any of the call center employers, (3)
10 showing any transactions, transfers of assets, agreements or contracts among call center employers and
11 members of the Roach family relating to any call center employer, (4) income tax returns for all call
12 center employers for the years 2012–2016, (5) state or local tax filings for all call center employers for
13 the years 2012–2016, (6) financial records for all call center employers covering the subject time period,
14 (7) identifying bank accounts of all call center employers, and (8) relating to communications between
15 G&S Tax and the call center employers during the relevant time period, October 15, 2012 to the date of
16 production. *Exhibit A-3*.

17 Defendants object to all three subpoenas on the grounds that they are impermissibly overbroad
18 and unduly burdensome. Defendants also argue that their financial records are irrelevant. They
19 implicitly argue that they have privacy interests in their financial information. Defendants also argue
20 that the records subpoenaed from G&S Tax are protected from disclosure by Nevada’s accountant-client
21 privilege. Finally, Defendants argue that the subpoenas are technically invalid because Plaintiff failed to
22 give notice to Defendants² of the subpoenas duces tecum before they were served on JPMorgan Chase,
23 Wells Fargo, and G&S Tax as required by Fed. R. Civ. Pro. 45(a)(4). Plaintiff responds that Defendants
24 do not have standing to move to quash subpoenas served on non-parties on the grounds that the
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26 ²At the time the subpoenas were served, only Wellfleet Communications and Allen Roach were
27 defendants in this action because Plaintiff’s motion to amend its complaint adding New Choice Communications,
28 Inc., Lighthouse Communications, LLC, and Ryan Roach had not yet been granted. The motion to amend has
since been granted and the additional defendants have entered their appearances.

1 subpoenas are unduly burdensome, overbroad or irrelevant. Plaintiff also argues that the Nevada's
2 accountant-client privilege is inapplicable, and that the relevance of the information sought outweighs
3 any privacy interest that Defendants may have in their financial records, including tax returns. Finally,
4 Plaintiff argues that notice of the subpoenas was sent to Defendants before the subpoenas were served,
5 and, in any event, the alleged failure to provide such notice was harmless because Defendants have had
6 sufficient opportunity to object, move to quash and seek a protective order against the subpoenas.

7 DISCUSSION

8 Rule 26(b)(1) of the Federal Rules of Civil Procedure provides that “[p]arties may obtain
9 discovery regarding any nonprivileged matter that is relevant to any party’s claim or defense and
10 proportional to the needs of the case, considering the importance of the issues at stake in the action, the
11 amount in controversy, the parties’ relative access to relevant information, the parties’ resources, and the
12 importance of the discovery in resolving the issues, and whether the burden and expense of the proposed
13 discovery outweighs its likely benefit. Information within the scope of discovery need not be admissible
14 in evidence to be discoverable.”

15 The intent of the 2015 amendments to Rule 26(b) was to encourage trial courts to exercise their
16 broad discretion to limit and tailor discovery to avoid abuse and overuse, and to actively manage
17 discovery to accomplish the goal of Rule 1 “to secure the just, speedy, and inexpensive determination of
18 every action and proceeding.” *Roberts v. Clark County School District*, 312 F.R.D. 594, 601–04 (D.
19 Nev. 2016). The amendments “emphasize the need to impose ‘reasonable limits on discovery through
20 increased reliance on the common-sense concept of proportionality.’ The fundamental principle of
21 amended Rule 26(b)(1) is ‘that lawyers must size and shape their discovery requests to the requisites of a
22 case.’ The pretrial process must provide parties with efficient access to what is needed to prove a claim
23 or defense, but eliminate unnecessary and wasteful discovery. This requires active involvement of
24 federal judges to make decisions regarding the scope of discovery.” *Id.* at 603 (quoting Chief Justice
25 Roberts’ 2015 Year-End Report). *See also Nationstar Mortgage v. Flamingo Trails No. 7*, 316 F.R.D.
26 327, 331 (D.Nev. 2016).

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1 A party generally has no standing to move to quash or modify a subpoena duces tecum issued to
 2 a third person unless the party claims some personal right or privilege with regard to the documents
 3 sought. *Hawaii Regional Council of Carpenters v. Yoshimura*, 2017 WL 738554, at *2 (D.Haw. Feb.
 4 17, 2017) (quoting 9A Charles Alan Wright & Arthur R. Miller, Federal Practice and Procedure § 2459
 5 (2d ed 2007) and *California Sportfishing Prot. All. v. Chico Scrap Metal, Inc.*, 299 F.R.D. 638, 643
 6 (E.D.Cal. 2014)). A party has no standing to move to quash a subpoena on the ground that it is unduly
 7 burdensome when the non-party has not objected on that basis. *Id.* (citing *Chevron Corp. v. Donziger*,
 8 2013 WL 4536808, at *4 (N.D.Cal. Aug. 22, 2013)). Plaintiff notes that JPMorgan Chase and Wells
 9 Fargo have not objected to the subpoenas, and that Wells Fargo has notified Plaintiff that it is ready to
 10 produce the subpoenaed records unless the Court orders otherwise. G&S Tax objected to the subpoena
 11 only on the basis of the accountant-client privilege. *Plaintiff's Opposition* (ECF No. 46), at pg. 3, n. 3.

12 Plaintiff disputes Defendants' assertion that the subpoenas were served on the non-parties before
 13 notice of the subpoenas were sent to Defendants' counsel as required by Rule 45(a)(4). The Court
 14 agrees with Plaintiff that Defendants have not been prejudiced by any failure to provide notice in
 15 compliance with Rule 45(a)(4). Defendants have had the full opportunity to contest the subpoenas and
 16 nothing would be served at this point by striking any of the subpoenas and requiring that they be
 17 reserved.

18 **1. Defendants' bank account records are not protected from disclosure to the**
 19 **Plaintiff.**

20 In *United States v. Miller*, 425 U.S. 435, 440, 96 S.Ct. 1619, 1623 (1976), the Supreme Court
 21 held that an individual has no reasonable expectation of privacy in his bank account records. In response
 22 to *Miller*, Congress enacted the Right to Financial Privacy Act, 12 U.S.C. § 3401, et seq. Section §
 23 3403(a) of the Act states that "[n]o financial institution or officer, employee, or agent of a financial
 24 institution, may provide to any Government authority access to or copies of, or the information contained
 25 in, the financial records of any customer except in accordance with the provisions of this chapter."
 26 Section 3401 defines "customer" as "any person or authorized representative of that person who utilized
 27 or is utilizing any service of a financial institution" "Person" is defined as "an individual or
 28 partnership of five or fewer individuals." Thus, the statute does not protect from disclosure to the

1 Government, the bank account records of corporations or limited liability companies.

2 Furthermore, Section § 3413(e) states that “[n]othing in this chapter shall apply when financial
3 records are sought by a Government authority under Federal Rules of Civil or Criminal Procedure or
4 comparable rules of other courts in connection with litigation to which the Government authority and the
5 customer are parties.” Thus, the Act does not preclude disclosure of the bank account records of
6 individuals who are parties to litigation with the Government. In *United States v. Cimino*, 219 F.R.D.
7 695, 696 (N.D.Fla. 2003), for example, the court held that the defendant’s bank records were not
8 protected from disclosure in a collection action brought by the government. The court further noted that
9 there is no common law privilege that precludes discovery of bank records. *Id.* (citing *United States v.*
10 *Bell*, 217 F.R.D. 335, 343 (M.D.Pa. 2003)). See also *United States v. Gordon*, 247 F.R.D. 509, 510
11 (E.D.N.C. 2007). In *Federal Trade Comm’n v. Trudeau*, 2012 WL 5463829, at *3 (N.D. Ohio Nov. 8,
12 2012), the government subpoenaed the bank account records of the judgment debtor and several
13 corporate entities that he controlled. The court stated that “numerous courts, including the Sixth Circuit,
14 have ‘rejected the idea that there is a general constitutional right of nondisclosure of personal
15 information.’” *Id.* (citing *Jenkins v. Rock Hill Local School Dist.*, 513 F.3d 580, 591 (6th Cir. 2008)).
16 The court further noted that the Right to Privacy Act does not cover the financial records of corporations.
17 *Id.* at *3, n. 2. In *Ojeda-Sanchez v. Bland Farms, LLC*, 2009 WL 10664436, at *3 (S.D.Ga. April 15,
18 2009), the court, quoting *United States v. Cimino*, rejected the FLSA defendants’ assertion that their
19 bank records were privileged or otherwise protected on privacy grounds.³

20 There is some authority, however, that a court may take an individual’s privacy interests into
21 consideration in determining whether a discovery request is oppressive or unreasonable. *United States v.*
22 *Bell*, 217 F.R.D. at 343 (citing *Hecht v. Pro-Football, Inc.*, 46 F.R.D. 605, 607 (D.D.C. 1969)). In
23 *Transcor, Inc. v. Furney Charters, Inc.*, 212 F.R.D. 588, 590–91 (D.Kan. 2003), the court held that a
24 plaintiff had standing to challenge a subpoena duces tecum for its bank records, but did not address
25 whether the plaintiff had any privacy right in the records. The court decided the motion on the basis of

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27 ³ In actions between private parties, courts have also held that there is no privilege or privacy right with
28 respect to bank account records. See *Clayton Brokerage Co., Inc. v. Clement* 87 F.R.D. 569, 570-71 (D.Md.
1980); *Sneirson v. Chemical Bank*, 108 F.R.D. 159, 161-62 (D.Del. 1985).

1 relevancy.

2 Although Defendants do not have a legally protected privacy interest in their bank account
3 records, the court may quash the subpoenas or issue a protective order against the production of the
4 records if Defendants demonstrate that the records are completely irrelevant, or are only relevant as to a
5 specific time period. The party seeking a protective order has a heavy burden of showing why discovery
6 should be denied and must show a particular and specific need for the protective order. *Blankenship v.*
7 *Hearst Corporation*, 519 F.2d 418, 429 (9th Cir. 1975); *Tradebay, LLC v. Ebay, Inc.*, 278 F.R.D. 597,
8 601–02 (D.Nev. 2011). Here, the banks have not objected to the subpoenas and it may be less expensive
9 for them to simply produce the records, than to contest their relevancy on behalf of Defendants. In *Moon*
10 *v. SCP Pool Corp.*, 232 F.R.D. 633 (C.D.Cal. 2005), the plaintiff served a subpoena duces tecum on a
11 non-party for business transaction records between the non-party and the defendant. The non-party did
12 not object to the subpoena or move to quash it. The defendant, however, did object and moved to quash
13 the subpoena on the grounds that records were irrelevant. The court noted that although irrelevance is
14 not among the litany of enumerated reasons for quashing a subpoena found in Rule 45, courts have
15 incorporated relevance as a factor when determining motions to quash a subpoena. *Id.* at 637 (citing
16 *Goodyear Tire & Rubber Co. v. Kirk's Tire & Auto Servicecenter*, 211 F.R.D. 658, 662 (D.Kan. 2003)).
17 The court stated that it may entertain such motions where unusual circumstances exist, such as where the
18 subpoena is overbroad on its face and exceeds the bounds of fair discovery. *Moon*, 232 F.R.D. at 636.
19 *See also Miller v. Schmitz*, 2016 WL 6778944, at *2 (E.D.Ca. Nov. 15, 2016). The courts in *Transcor,*
20 *Inc. v. Furney Charters, Inc.*, 212 F.R.D. at 590-91, and *Ojeda-Sanchez v. Bland Farms, LLC*, 2009 WL
21 10664436, at *3, also held that parties have standing to challenge subpoenas for their bank account
22 records on relevancy grounds.

23 Defendants argue that discovery should be limited to the period beginning two years prior to the
24 filing of the complaint because there is no factual basis to support a finding that they willfully violated
25 the FLSA, or that the statute of limitations should be equitably tolled. Plaintiff, however, has made a
26 sufficiently credible claim for willful violation of the FLSA which supports discovery for a period of
27 three years prior to the filing of the complaint. Although Plaintiff's claim for equitable tolling arguably
28 has less strength, it also is not so lacking in merit as to preclude discovery for an additional one year

1 period back to October 15, 2012.⁴ Plaintiff has not demonstrated, however, on what basis he should be
2 permitted to obtain documents relating to Defendants' communications with the banks regarding the
3 accounts beginning January 1, 2009. The Court will therefore only authorize production of bank account
4 records, including communications with the banks, from October 15, 2012 to the date of production.

5 Defendants argue that the only reason given by Plaintiff for seeking their bank account records is
6 that they may show whether the workers "invested" in the businesses. Defendants do not claim that the
7 workers invested in the business and they therefore argue that production of their bank records is
8 unnecessary. Plaintiff argues that the bank records are relevant for the following reasons: They are
9 relevant to show that Defendants exerted control over the meaningful aspects of the business by paying
10 various business related expenses—premises rental payments, supplies, real and personal property taxes,
11 advertising and utility bills. The bank account signature cards and signatures on corporate accounts will
12 also help establish the individual defendants' control over the corporations/businesses. Complete bank
13 records will show all payments made to workers, which is relevant to establishing whether the workers
14 had a 'permanent' relationship with Defendants or whether there was substantial turn-over, as
15 Defendants contend. *Opposition* (ECF No. 46), at pg. 8. The bank records will also show if checks to
16 workers were cashed. Plaintiff states that its investigator learned that Defendant Wellfleet had a practice
17 of not providing the last check to workers after they quit or were terminated. The bank records will also
18 account for deductions made from worker's checks, since they will reveal the amounts paid to workers,
19 not simply the amounts earned as stated by Defendant Wellfleet's spread sheets. *Id.* In *Ojeda-Sanchez*
20 *v. Bland Farms, LLC*, 2009 WL 10664436, at *3, the court held that similar arguments supported the
21 relevance of the plaintiff's subpoenas for the defendants' bank records. Plaintiffs have stated sufficient
22 relevant reasons to obtain the bank records. Because there is no evidence that production of these
23 records will be particularly burdensome for the banks, the subpoenas are also proportional to the needs
24 of the case.

25 There is, however, one issue regarding the bank subpoenas. The subpoenas request complete
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28 ⁴ This Court, of course, expresses no view on the ultimate merits of Plaintiff's claims for willful violation
of the FLSA or for tolling of the statute of limitations.

1 account files for accounts held in the names of any corporation or LLC for which a current or former
 2 street address associated with the account is listed in the subpoenas. *Motion* (ECF No. 39), *Exhibits A-1*
 3 and *A-2*. The court infers that the listed addresses are the same as those for the call centers operated by
 4 Defendants. Although it may be probable that any entity using these addresses during the relevant time
 5 period is controlled or associated with the Defendants, it is also possible that persons not associated with
 6 Defendants have conducted business at those addresses. If the banks have account records for other
 7 corporate entities that used the subject addresses during the period from October 2012 to the present,
 8 then they should identify those entities to Plaintiff and Defendants. If Defendants assert that the entities
 9 are not connected or related to them, then Plaintiff must establish some connection or relationship before
 10 the Court orders those bank records to be produced.

11 **2. Nevada's accountant-client privilege does not apply in this action.**

12 Defendants have asserted Nevada's accountant-client privilege in opposition to Plaintiff's
 13 subpoena to G&S Tax. *See* Nevada Revised Statutes (NRS) §§ 49.125 to 49.205. Plaintiff's claims
 14 against Defendants, however, are based on violations of federal law—the FLSA. In federal question
 15 cases, evidentiary privileges are governed by federal common law. *FDIC v. Lewis*, 2015 WL 4579323,
 16 at *15 (D.Nev. July 29, 2015) (citing Fed.R.Evid. 501 and *Admiral Ins. Co. v. U.S. Dist. Court for Dist.*
 17 *of Arizona*, 881 F.2d 1486, 1492 (9th Cir. 1989)). There is no accountant-client privilege under federal
 18 law. *Couch v. United States*, 409 U.S. 322, 335, 93 S.Ct. 611, 619 (1973). *See also Forsythe v. Brown*,
 19 281 F.R.D. 577, 587 (D.Nev. 2012) (citing *Couch* and *United States v. Arthur Young & Co.*, 465 U.S.
 20 805, 817, 104 S.Ct. 1495, 79 L.Ed.2d 826 (1984)). Defendants, therefore, do not have grounds to object
 21 to the G&S Tax subpoena on the basis of the accountant-client privilege.

22 Paragraphs 1, 2, 3, 6, 7, and 8 of the subpoena to G&S Tax request (1) all documents showing
 23 any time worked by call center workers during the subject time period; (2) reflecting ownership interests
 24 in any of the call center employers; (3) showing any transactions, transfers of assets, agreements or
 25 contracts among call center employers and members of the Roach family relating to any call center
 26 employer; (6) financial records for all call center employers covering the subject time period; (7)
 27 identifying bank accounts of all call center employers; and (8) relating to communications between G&S
 28 Tax and the call center employers during the relevant time period—October 15, 2012 to the date of

1 production. These records are relevant to the claims and defenses in this action, and the Court therefore
 2 denies Defendant's motion to quash or for protective order regarding such records.

3 **3. Defendants have a privacy interest in their federal income tax returns.**

4 Paragraphs 4 and 5 of the subpoena to G&S Tax also seek the federal income tax returns, and
 5 state and local tax filing records, for all call center employers for the years 2012–2016. There is no
 6 privilege for federal income tax returns and they are subject to civil discovery in appropriate
 7 circumstances. *Fazli v. ConocoPhillips Co.*, 2008 WL 11343435, at *2 (C.D.Cal. Aug. 20, 2008) (citing
 8 *Heathman v. United States District Court for Central District*, 503 F.2d 1032 (9th Cir. 1974). Tax
 9 returns, however, possess “a character of confidentiality.” *Id.* Courts generally do not order production
 10 of federal tax returns unless the requesting party shows that the returns contain relevant information
 11 which is not readily obtainable from other sources. *Id.* See also *Eglin Federal Credit Union v. Cantor,*
 12 *Etc.*, 91 F.R.D. 414, 416–17 (N.D.Ga. 1981); *Robinson v. Duncan*, 255 F.R.D. 300, 302 (D.D.C. 2009);
 13 and *Fosbre v. Las Vegas Sands Corp.*, 2016 WL 54202, at *5 (D. Nev. Jan. 5, 2016). Plaintiff argues
 14 that Defendants have put their tax documents at issue by claiming that the call center workers were
 15 independent contractors pursuant to the “direct seller” provision in 26 U.S.C. § 3508(a). Although
 16 Plaintiff argues that Section 3508(a) is irrelevant, he nevertheless argues that he is entitled to obtain tax
 17 records relating to this issue to explore the defense based on this statute. *Opposition* (ECF No. 46), at
 18 pgs 9–11. The Court agrees that if G&S Tax has tax records that classify or identify the call center
 19 workers as “direct sellers,” “independent contractors,” or “employees,” such records are discoverable.
 20 Otherwise, Plaintiff has failed to demonstrate the Defendants' tax returns contain relevant information
 21 that he is unable to obtain from other readily accessible sources. Accordingly,

22 **IT IS HEREBY ORDERED** that Defendants' Emergency Motion to Quash Plaintiff's
 23 Subpoena Duces Tecum on JPMorgan Chase Bank, N.A., Wells Fargo, N.A., and G&S Tax and
 24 Accounting Services, Inc. (ECF No. 39); and Motion for Protective Order (ECF No. 41) is **granted**, in
 25 part, and **denied**, in part as follows:

26 1. Plaintiff is entitled to obtain the bank account records, including any and all documents
 27 reflecting communications made to the banks from October 15, 2012 to the date of production as listed
 28 in paragraphs 1, 2 and 4 of the subpoena served on JPMorgan Chase, and in paragraphs 1, 2, 3, and 5 of

1 the subpoena served on Wells Fargo.

2 2. JPMorgan Chase and Wells Fargo shall not produce bank account records or other documents
3 regarding entities associated with the addresses listed in paragraphs 3 and 4, respectively, of the
4 subpoenas until and unless it is confirmed that the account holders on those accounts are connected or
5 related to the Defendants in this action.

6 3. G&S Tax & Accounting Services, Inc. shall produce the documents identified in paragraphs 1,
7 2, 3, 6, 7 and 8 of the subpoena to it, for the period October 15, 2012 to the date of production.

8 4. For the period October 15, 2012 to the date of production, G&S Tax & Accounting Services,
9 Inc. shall also produce any tax records that identify or classify Defendants' call center workers as "direct
10 sellers," "independent contractors," or "employees." Otherwise, Defendants' motion is granted as to
11 Defendants' federal, state or local tax returns or other tax documents.

12 **IT IS FURTHER ORDERED** that the parties shall, if necessary, submit a revised discovery
13 plan and scheduling order in light of the time this matter has been under submission to the Court.

14 DATED this 8th day of November, 2017.

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17 GEORGE FOLEY, JR.
18 United States Magistrate Judge
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